



Digital Automation

A family-run business with over 30 years experience delivering bespoke printing solutions and support nationwide.

DIGITAL
automation

TOSHIBA



What we offer

Digital Automation can deliver a tailored Managed Print Solution for your business and provide a single cost for all of your printing requirements, with maintenance and support services provided as part of the overall package.

We can also offer a **Nationwide Service**; our response time & service level is consistent across the country.

With a solution from Digital Automation you will have a **predictable hardware and consumable cost**, leading to further opportunities for efficiencies and cost reduction.

Digital Automation can also implement software which provides **greater security** via the use of print release from your existing ID cards and limits how users can print. A system where **cost management** and **workflow optimisation** can be obtained, the outcome of these packages can mean huge print savings.

Whether clients want to **purchase** or **lease** their business equipment, we offer market-leading brands at highly competitive rates.

If you have a live agreement in place Digital Automation can settle your existing financial liability and provide you with the **latest state of the art equipment** that can be used to increase productivity and reduce costs.

Our Service

Digital Automation is an **independent supplier** who has a direct partnership with a nationwide manufacturer – Toshiba. With this partnership we offer **consistent service levels across the UK**. Our experience within the industry ensures that our clients will achieve the best possible solution that will **improve efficiency** and **drive down costs**.

- **Average 3.5 hour response time**
- **95% of call outs resolved in the first visit**
- **Preventative Maintenance**
- **Periodic service calls**

Customer Testimonials

“We have been with Digital Automation since July 2019, in which time they have provided a very positive experience. Communications have been good from the start with a smooth delivery and install process.

Any issues we have had were picked up on and dealt with quickly and those outstanding issues are being actively worked on between them and Toshiba. Financially the contract will be saving a substantial amount of money over and above our previous contract which Digital Automation bought us out of. Finally, the dealings we have had with them have been warm and friendly as opposed to a cold corporate feel that previous suppliers have had.”

– **A large children’s charity**

“I would like to say a big thank you for helping us and supporting us with the new printer and IT system. We have been previously using old printers that individuals had kindly donated, and we have been struggling with them as they tend to break often and the parts were expensive to repair. We also had multiple printers that were beyond repair, that we were hoarding and keeping thinking that we may require them for parts.

The Digital automation team have been very patient with us and has advised us with the best solution for our needs. We are hoping to bring the costs of the posters and leaflets in-house and use the printer to its full potential. I think the real benefit is that the team are always ready to help, they are very easy to talk to.”

– **Religious organisation**

“What a company ... Great customer service team, everything run so smoothly and would totally recommend this company. Helped us out a lot with our old leasing company of which I wouldn’t of known where to start. The machine is brill, and so easy to use. No hidden extras or cons not like some of those out there. Once again a great big thank you to these guys.”

– **Manufacturing company**



Carbon Zero Scheme

Whilst Toshiba strives towards a zero-emissions product, this isn’t technically possible in the production and delivery of our printing devices. Since they are not yet able to reduce their CO₂ emissions to zero, they have created the **Toshiba Carbon Zero Scheme** to offset these emissions and deliver their products with **a net-zero carbon footprint**.

Using this scheme the impact of Toshiba devices and their **procurement, manufacture and delivery is offset** through supporting projects around the world, which positively impact the environment through (amongst other things) the reduction of carbon emissions. These projects also support the **United Nations’s Sustainable Development Goals** – so they are good for society as well as the planet.

The projects

Toshiba’s Carbon Zero Scheme facilitates carbon reduction projects around the world. We focus the majority of these projects in the developing world as this is where we can have the most impact. The projects are designed to benefit society and not just absorb CO

African Fuel-Efficient Stoves | Supplying energy-saving cook stoves reduces reduction of firewood usage by up to 50%. This improves the lives of the community and reduces the carbon released by cooking.

Mozambique Borehole Rehabilitation | This safe water project is supporting rural Mozambican communities which were affected by Cyclone Idai in March 2019.

Kenyan Mangrove Restoration | By replenishing lost or destroyed mangrove forests along the Mombasa Estuary this project helps to redevelop valuable eco-systems both on- and off-shore.

Ugandan Borehole Rehabilitation | By renovating and repairing boreholes in remote villages across Uganda this project helps to restore a safe, clean source of drinking water for locals.

Brazilian Forestry Project | Actively protecting over 71,714 hectares of Amazon Rainforest through educating locals and patrols, the Brazilian Forestry project enables the rainforest to continue to act as a sponge absorbing CO₂ and protecting wildlife.



Document Solutions

Every business is different. The documents they handle and the information they need from them. Using Toshiba's large range of office printers, Digital Automation are able to build solutions for many sectors. We've picked out a handful below to demonstrate how we can help.

Efficiency | Every organisation strives towards greater efficiency because saving time on paperwork allows you to do more of your job. We complement Toshiba's excellent hardware with **a range of software solutions**.

Secure | Your data is important and valuable. We don't want your document infrastructure to be a weak point so we use a variety of features to secure your network. These include, **PIN and card user authentication, encrypted hard drives, and pull printing** to make sure your data remains protected.

Sustainable | We know that everything has an environmental cost, which is why we're part of Toshiba's Carbon Zero Scheme to ensure that your devices are **carbon neutral** when they arrive with you.

A3 Multifunction Devices

Flexible integration with third-party applications, an embedded web browser and the support of cloud and mobile printing are just some of the features, which will enhance your efficiency and boost your productivity.

Protecting your business' data is at the top of our minds while designing our products and we offer a large range of built-in and optional features to help enhance your security and aid GDPR compliance.



A4 Multifunction Devices

The e-STUDIO A4 MFD's are an asset to any business or workgroup that requires productivity, reliability and ease of use.

These compact A4 multifunctional devices offer remarkable image quality print after print. The tiltable, colour touch screen offers a straightforward way to access all the device's functions and features.

In addition, the privacy of your data is extremely important, so an optional card reader is available to add an extra layer of security – giving you full control over who has access to sensitive business data.



A4 Desktop Printers

The e-STUDIO range of desktop printers features robust devices that suit a wide range of applications thanks to their efficiency, reliability and adaptability.

A resolution of up to 1,200 x 1,200 dpi produces exceptional documents with crystal-clear images, and the device maintains high print quality from the first to the last print.

Mobile printing capabilities enhance organisations with flexible working in multiple locations.



Production

Fast, sleek and versatile. Toshiba's high-end A3 colour line-up has an ultra-modern look and houses the latest technology with brilliant print quality, delivered at a speed of up to 75 pages per minute in colour as well as up to 85 pages per minute in monochrome.

While AirPrint and Mopria both support the printing needs of mobile device users, Wi-Fi Direct simplifies access to the MFP. Toshiba's exclusive e-BRIDGE Print & Capture app enables additional printing features and the ability to scan documents back to tablets or smart phones.

As each company has different ways of storing and sharing data, these colour systems can be equipped with apps, which meet your business requirements or preferences. Whether you wish to connect to cloud services or local applications, we have the solution.



Office Software

Output Management & Cost Control

PaperCut MF is an enterprise software solution which allows you to easily manage your print assets, collect usage data by location and device, identify inefficiency and implement cost recovery and allocation strategies to maximise your system productivity and return on investment.

Eliminate waste, encourage responsible behaviour and make users and departments accountable for their print usage.

PaperCut MF includes embedded software that runs on your Toshiba Multifunction Product (MFP)/printer to enable tracking, control and secure print release directly from the device's panel.

- Track all MFPs/printers
- Secure print release
- Find-me printing
- Control and report use
- Print archiving and watermarking
- Recover costs
- Enforce print policy
- Minimise waste
- Enable BYOD printing

Print Monitoring & Control

PaperCut NG is the easy way to automatically monitor and manage printing in your organisation, giving you control over your costs and environmental impact.

The PaperCut software checks print jobs on the print server and analyses them, applying rules to enforce your print policies. PaperCut NG gives you full control over your fleet of devices:

- Manage and control printing using tracking, quotas or pay-for-print charging.
- Support BYOD and mobile device users print from their own device.
- Apply rules based print policies to minimize waste and maximize productivity, e.g., to prevent printing of emails, require large jobs to be duplexed or restrict color printing.
- Monitor your print fleet, with toner level detection and printer error alerts by email or SMS.
- Monitor your print jobs with thumbnail style viewer

Mobile Printing

EveryonePrint is the perfect fit for any business of any size, where users need secure mobile printing from phones, tablets and laptops.

With a greatly expanding workforce of mobile workers, there's an increasing demand to solve the challenges of printing from mobile devices within business infrastructure or outside the corporate firewall. EveryonePrint is a feature-rich solution to solve mobile print needs for any business, for a few employees to many thousands.

- Mobile print via email, web and universal driver
- Supports smartphones, tablets and laptops
- Integrates with cost recovery systems to capture usage by user
- Easy to install and manage
- Enterprise level security

Device Management

Toshiba e-BRIDGE CloudConnect (ECC) offers comprehensive security and management for networked MFDs. ECC securely and reliably collects operation data transmitted from your MFPs over HTTPS/SSL connection. Only parties from contracted maintenance companies with valid permission can view the data.

- Cloud-based support service for an end-to-end process for monitoring device communications
- Increase uptime with proactive device status alerts and remote diagnostics
- Reduce workload with scheduled meter readings and automated supplies delivery
- Keep machines up to date with the latest firmware and remote data back up
- Provide stability across your MFP fleet with regular, remote health checks



Barcode & Labelling Solutions

Barcode and Labelling solutions are the workhorses behind the scenes of many industries. We are experts at assessing your needs and transforming this into practical and easily integrated solutions which will serve your businesses for years to come. Whether you just need to print address labels or visitor passes at **reception** or produce 30,000 tailored labels per day in your **warehouse** or **factory**, we have a solution for you.

We've selected Toshiba devices because of their robust design, long-life consumables (which minimise downtime) and their easy integration with existing systems.

Desktop Printers

Small enough to fit into the tightest of spaces combined with the flexibility to integrate into any **office** environment.

Stylish and sleek, yet rugged and powerful and with print speeds of up to 6 ips, it handles even demanding printing applications with ease.

The Toshiba desktop barcode systems are an easy-to-use and cost-effective desktop labelling solution. A wide range of options means that there are desktop printers designed to address the needs of many sectors including, **education**, **healthcare**, **retail** and more.



Midrange Printers

Toshiba's midrange printers are designed to support a wide range of functions across multiple sectors. From **busy mailrooms** to **small warehouses** the combination of robust construction and an impressive duty cycle makes these printers ideally suited to many barcode and labelling needs.

The unique paper path of these devices allows them to support unusual media such as plant and 'wine glass' tags useful in the **agricultural** and **food production** sectors.



Portable Printers

The smallest printers in Toshiba's range fulfill barcode and labelling needs **on the go**. These devices work and are widely used across many **retail environments** including as mark down printers but also in **healthcare** to facilitate mobile pharmacies in hospitals. If your team need to produce customised labels, barcodes, or receipts in the field, then this range of portable printers will suit your needs.



Industrial Printers

Industrial printers highly reliable and designed to be used continuously for long periods with minimal downtime. Toshiba's range of industrial devices can produce up to 30,000 labels per day at a rate of 14 inches per second (ips). They are ideally suited for **manufacturing** and **warehouses** where speed, accuracy and low downtime are essential.



Barcode Validation

In industries where the quality and legibility of a barcode are essential - such as in **food and beverage sectors** - you need to be sure that every label is produced to the highest standard. Toshiba's ScanSure solution, checks every printed barcode for you to give you peace of mind and to help you avoid fines from your customers.



Applicator Solutions

The APLEX4 solution is a low cost applicator system with many of the features and benefits of high-end bespoke solutions. It can be integrated as part of **manufacturing production lines** to ensure that every item is suitably label;ed before being sent to the warehouse.



Barcode Generation

Behind Toshiba's barcode solutions we use our Barcode Design solutions called BarTender. BarTender is a powerful labelling solution which allows you to easily and efficiently design labels and other documents, connect those designs to live database data, integrate automated printing with existing business systems, and launch print requests from any system, OS or device. Plus, you can monitor and manage all these processes securely, from a single centralised location.

Contact Us

If you have any questions or would like to find out more information about the technology in your organisation, we'd love to have a chat with you. Please reach out to us using the contact details below:

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